

**REPORT OF REQUEST FOR RESTRICTIVE TRADE PRACTICE OR BOYCOTT  
SINGLE TRANSACTION**

(For reporting requests described in Part 769 of the Export Administration Regulations)

**NOTICE OF RIGHT TO PROTECT CERTAIN INFORMATION FROM DISCLOSURE**

The Export Administration Act permits you to protect from public disclosure information regarding the quantity, description, and value of commodities or technical data supplied in Item 11 of this report and in any accompanying documents. If you do not claim this protection, all of the information in your report and in accompanying documents will be made available for public inspection and copying.

You can obtain this protection by certifying, in Item 10 of the report, that disclosure of the information referred to above would place a United States company or individual involved in the report at a competitive disadvantage. If you make such a certification in Item 10, you may remove information regarding the quantity, description, and value of the commodities or technical data supplied by you from Item 11 of the inspection copy of the report form and from the public inspection copies of the accompanying documents.

The withholding of this information will be honored by the Department unless the Secretary determines that disclosure of the information would not place a United States company or individual at a competitive disadvantage or that it would be contrary to the national interest to withhold the information.

THIS SPACE FOR BXA USE

A

MONTH/YEAR

RSN

RTP

CLASS

FILING

TAG

This report required by law (50 U.S.C. App. §2407 (b)(2) P.L. 103-10; 15 C.F.R. Part 769. Failure to report can result both in criminal penalties, including fines or imprisonment, and administrative sanctions.

**Instructions:** 1. Complete all items that apply. 2. Assemble original report form and accompanying documents as a unit, and submit intact and unaltered. 3. Assemble and submit the duplicate copy of report form (marked Duplicate (Public Inspection Copy)) and additional copies of accompanying documents (marked with the legend "Public Inspection Copy.") 4. If you certify, in item 10, that the disclosure of the information specified there would cause competitive disadvantage, edit the "Public Inspection Copy" of the documents submitted to exclude the specified information and remove the bottom of the Duplicate "Public Inspection Copy" of the report form relating to Item 11.

Public reporting for this collection of information is estimated to average one hour per request, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to Office of Security and Management Support, Bureau of Export Administration, U.S. Department of Commerce, Washington, D.C. 20230; and to the Office of Management and Budget, Paperwork Reduction Project (0694-0012), Washington, D.C. 20503.

**1a. Identify firm submitting this report:**

Name: **FIRST UNION NATL BK**  
Address: **301 S. TRYON ST. M7**  
City, State, and ZIP: **CHARLOTTE, NC 28288-0742**  
Country (if other than USA):  
Telephone: **704/383-5577**  
Firm Identification No. (If known): **29-34**

**Specify firm type:**

☐ Exporter  
☒ Bank  
☐ Forwarder  
☐ Carrier  
☐ Insurer  
☐ Other **B**

**1b. Check any applicable box:**

☐ Revision of a previous report (attach two copies of the previously submitted report)  
☐ Resubmission of a deficient report returned by BXA (attach form letter that was returned with deficient report)  
☐ Report on behalf of the person identified in Item 2  
☐ Dual report on behalf of self and the person identified in Item 2

**2. If you are authorized to report and are reporting on behalf of another U.S. person, identify that person (e.g., domestic subsidiary, controlled Foreign subsidiary, exporter, beneficiary):**

Name: \_\_\_\_\_  
Address: \_\_\_\_\_  
City, State, and ZIP: \_\_\_\_\_  
Country (if other than USA): \_\_\_\_\_  
Type of firm: (see list in Item 1a) \_\_\_\_\_  
Firm Identification No. (If known): \_\_\_\_\_

**3. Identify exporting firm, unless same as item 1a or 2:**

Name: **BRISTOL COMPRESSORS INC**  
Address: **15185 INDUSTRIAL PARK RD**  
City, State, and ZIP: **BRISTOL, VA 24201**  
Country (if other than USA):  
Firm Identification No. (If known): **36-41**

**4. (a) Name of boycotting country from which request originated:****KUWAIT**

(b) Name of country directing inclusion of request, if different from (a) above: \_\_\_\_\_

**5. Name of country or countries against which request is directed:****ISRAEL****6. Reporting firm's reference number (e.g., letter of credit, customer order, invoice):****E151839****7. Date firm received request: (use digits for month/day/year)****23 APR 98 04/23/98****8. Specify type(s) of document conveying the request:**

☐ Request to carrier for blacklist certificate (submit two copies of blacklist certificate or transcript of request)  
☐ Unwritten, not otherwise provided for (make transcript of request and submit copies)

☒ Letter of credit

☐ Requisition/purchase order/accepted contract/shipping instruction  
☐ Bid invitation/tender/proposal/trade opportunity  
☐ Questionnaire (not related to a particular dollar value transaction)  
☐ Other written (specify) \_\_\_\_\_

Submit two copies of each document or relevant page in which the request appears

**9. Decision on request: (Check one)**

☐ Have not taken and will not take the action requested.  
☒ Have taken or will take the action requested.  
☐ Have taken or will take the action requested and claim it is subject to a grace period (attach detailed explanation).

☐ Have taken or will take the action requested but in a modified form (attach detailed explanation).

☐ Unable to report ultimate decision on the request at this time and will inform the Bureau of Export Administration of the decision within ten days after decision is made.

**Additional Information:** The firm submitting this report may, if it so desires, state on a separate sheet any additional information relating to the request reported or the response to that request. This statement will constitute a part of the report and will be made available for public inspection and copying, subject to the right to protect certain confidential information from disclosure described in Item 10.

**10. Protection of Certain Information from Disclosure: (Check appropriate boxes and sign below)**

1. ☒ I (We) certify that disclosure to the public of the information regarding quantity, description, and value of the commodities or technical data contained in:  
☒ Item 11 below (If you check this box, be sure to remove the bottom of the Duplicate (Public Inspection Copy) of the report form relating to Item 11.)  
☒ Attached documents (If you check this box, be sure to edit the "Public Inspection Copy" of the documents submitted to exclude the specified information) would place a United States person involved at a competitive disadvantage, and I (We) request that it be kept confidential.  
2. ☐ I (We) authorize public release of all information contained in the report and in any attached documents. I (We) certify that all statements and information contained in this report are true and correct to the best of my (our) knowledge and belief.

Sign here in ink:

Type or print **SANDRA D MCDONALD**Date **28 APR 98**

BURGAN BANK!

COURIER

13098

ص.ب: ١٣٠٥٤ الصفاة الكويت  
فاكس: ٢٤٦١١٤٨ - تلکس: ٢٢٧٢٢٠٠  
P.O.Box: 5389 Safat 13054 State Of Kuwait  
Fax: 2461148 - Telex: 22730 - SWIFT: BRGN KW KW

DOCUMENTARY CREDIT IRREVOCABLE	L/C NUMBER 98200255580-3856	PLACE AND DATE OF ISSUE KUWAIT CITY 20/04/98
Advising/Nominated Bank: FIRST UNION NATIONAL BANK OF N. CAROLINA INTL SUPORT SER.0742 TWO FIRST UNION CENTER, T-7 301 S. TRYON ST. CHARLOTTE, N.C. 28208, U.S.A.	Beneficiary: BRISTOL COMPRESSORS INC. 15185 INDUSTRIAL PARK ROAD, BRISTOL, VIRGINIA 24201, U.S.A.	
Applicant: KAZEMA ENGINEERING PROJECTS CO. KUWAIT	Amount: [REDACTED] ndred Ninety Seven And Thirty Seven Cent- Only	
Place for presentation of Documents: U.S.A.	Expiry date: 20/07/98	
Partial shipment: <input checked="" type="checkbox"/> allowed	Transshipment: <input checked="" type="checkbox"/> allowed	<input type="checkbox"/> Not allowed
Shipment by STRAMER from U.S.A.	not later than KUWAIT 05/07/98	
<input checked="" type="checkbox"/> Signed invoices in triplicate (see notes on reverse) <input checked="" type="checkbox"/> Certificate of Origin in duplicate (see notes on reverse) <input checked="" type="checkbox"/> Packing list in triplicate (see notes on reverse) <input type="checkbox"/> Insurance Policy or Certificate (see notes on reverse) <input type="checkbox"/> Insurance covered by openers. <input checked="" type="checkbox"/> Complete set of not less than two clean on board liner term Ocean bill of lading marked Freight Paid or Freight Payable at Destination made out to the order of Burgan Bank S.A.K., State of Kuwait indicating buyers as party to be notified. <input type="checkbox"/> Air Waybill for goods consigned to Burgan Bank S.A.K., P. O. Box 5389 Safat, 13054 State of Kuwait, indicating actual date of despatch and buyers as party to be notified and quoting our Credit Number marked "Freight Paid" or "Freight Payable at Destination".		
<div>COVERING: [REDACTED] value of the following goods: EX-FACTORY</div> <div>ORIGINAL THIS DOCUMENT CONSTITUTES THE OPERATIVE INSTRUMENT 23 1998 UNDER OUR REFERENCE NO [REDACTED] FIRST UNION NATL BANK</div>		
AND INVOICES MUST CERTIFY TO THIS EFFECT: 1. SHIPMENT TO BE EFFECTED THROUGH OPENERS FORWARDER TOTAL TRANSPORT INT'L, 405 BLAIR ROAD, AVENEL, NJ 07001, U.S.A. 2. SHIPPING MARKS: KAZTECH ORD. NO. KSP/F225/F347 KUWAIT (INSIDE A TRIANGLE) 3. UPON NEGOTIATION, ORIGINAL DOCUMENTS TO BE DESPATCHED TO US BY COURIER SERVICE ON ACCOUNT OF APPLICANT. 4. L/C TO BE ADVISED AND CONFIRMED (ON REQUEST & COST OF BENEFICIARY) BY THE ADVISING BANK.		
In case of Shipment by Airfreight, Beneficiary must handover the complete set of Original documents to the Airlines office at the time of shipment to accompany the Air Waybill and the Air Waybill must evidence to this effect. Negotiation against presentation of duplicate documents acceptable.		
Invoices and Certificate of Origin must certify that the goods shipped are manufactured/processed by: - BRISTOL COMPRESSORS INC., U.S.A.		
Documents to be presented within -15- days after the date of shipment but within the validity of the credit.		
Goods must not be of Israeli Origin. Shipment from and/or transshipment at Israeli port is prohibited. The word "Persian Gulf" must not appear on any of the documents. All documents are to be prepared in either English or Arabic. DOCUMENTS WHICH ARE INCOMPLETE AND/OR CONTAIN IRREGULARITIES SHOULD NOT BE NEGOTIATED UNLESS OUR PRIOR APPROVAL IS OBTAINED.	INSTRUCTIONS FOR THE ADVISING/NEGOTIATING BANK <del>ORIGINAL</del> duplicate documents to be despatched separately by Regd. airmail.  In reimbursement of drawings within the credit terms please draw on: CORESTATES BANK INTERNATIONAL 180 MAIDEN LANE, NEW YORK,, N.Y. 10038 New York, United States of America giving us 3 working days notice by telex stating amount, value date & L/C No. for drawings exceeding US\$ 25,000/- or equivalent.	
We hereby issue our irrevocable documentary credit in your favour. It is (unless otherwise stated in the credit) subject to the Uniform Customs & Practice for Documentary Credits, (1993 Revision), ICC Publication No. 500. The number and the date of the credit and the name of our bank must be quoted on all drafts and documents. PLEASE SEE REVERSE FOR OTHER TERMS AND CONDITIONS.	All bank charges (including telex postage, reimbursement) outside Kuwait are for account of [REDACTED] Applicant	

(OPLC/008-1) 6/97

Asmahan A. Al-Abdul Hadi  
S.C. 28

For BURGAN BANK

OTHER TERMS WHICH CONSTITUTE AN INTEGRAL PART OF THIS CREDIT

Bill of Lading/Airwaybill:

- 1 - Bill of Lading should also state that the carrying vessel is allowed to enter Kuwaiti ports. Separate declaration to that effect from the Owner/Captain of the vessel is acceptable.
- 2 - Airwaybill should also state that the carrying aircraft is allowed to land at Kuwait airports. Separate declaration to that effect from the Owner/Captain of the airlines is acceptable.  
(Declaration for the carrying vessels/aircrafts owned by Kuwaiti or Arab companies is not required).
- 3 - Unless otherwise stated herein, shipment by seafreight to be effected by:
  - a) United Arab Shipping Company's vessels or
  - b) Conference line vessel operating in Gulf Region, in which case a certificate to this effect from Shipping Co./Agents is required.
4. Bill of Lading/Air Waybill must show name and address, telephone and fax/telex number of Carrier's agents in Kuwait.

Invoices must show the following:-

- (a) Name of carrying vessel if shipment is made by sea. (b) Airwaybill number if goods despatched by Airfreight. (c) Registered Parcel Post Receipt number if goods despatched by Parcel Post. (d) Separately the price and net weight (expressed in Kilos) of each type of goods. (e) Name and Nationality of the manufacturers or processors of each item of manufactured or processed goods. (f) Certify that each piece/packing unit of goods carries a stamp/label indicating the name of the country of origin in a non-detachable or non-alterable way.

Certificate of Origin:-

Signed by the Chamber of Commerce and/or official trade and/or Industries Association bearing their Official Seal and stating:

- (a) the Country of Origin of goods (in the event of shipment of goods containing foreign materials the Country of Origin of these foreign materials must be shown on the Certificate of Origin). (b) Name of Manufactureres/processors for manufactured or processed goods. (c) Name of the exporting company & exporting country. If a certificate of Origin showing the name of the manufacturers and/or processors signed by a Chamber of Commerce is unobtainable a separate statement issued by the shippers on their own responsibility, showing the name of the manufacturers and/or processors of the goods, the respective invoice number and legalised by a Notary Public is acceptable provided that certificate of origin signed by a Chamber of Commerce showing the origin of the goods is also presented.
- 1 - Certificate of Origin in respect of goods exported from CYPRUS, ETHIOPIA, GREECE, HOLLAND, HONGKONG, IRAN, ITALY, KENYA, ROMANIA, AND TURKEY must be legalised by Kuwaiti Embassy or Consulate in these countries, or by any Gulf Co-operation Council Embassy or Consulate.
- 2 - Certificate of Origin covering goods exported by American Companies operating within areas of NEW YORK, WASHINGTON D.C., SANFRANCISCO and LOS ANGELES must be legalised as follows:-
  - a) NEW YORK: by Northeast U.S. - Arab Chamber of Commerce, 420 Lexington ave., Suite 2739, New York, NY 10170 (212) 986-8024 (Tel.), (212)986-0216 (fax.).
  - b) WASHINGTON D.C.: by National U.S. - Arab Chamber of Commerce, 1825 K. Street, NW, Suite 1107, Washington, DC 20006. (202) 331-8010 (Tel.), (202) 331-8297 (Fax).
  - c) SAN FRANCISCO: by U.S. - Arab Chamber of Commerce (Pacific), Inc., P.O.Box 422218, San Francisco, CA 94142. (415) 398-9200 (Tel.), (415)398-7111 (Fax).
  - d) LOS ANGELES: by U.S. - Arab Chamber of Commerce (Pacific), Inc., 8939 South Sepulveda Blvd. Suite 430, Los Angeles, CA 90045. (310) 646-1499 (Tel.) (310) 646-2462 (Fax).
- 3 - Certificate of Origin covering goods exported by companies located in areas mentioned below must be legalized by:-
  - a) PARIS: by the Chamber de Commerce Franco-Arabe, 138 Boulevard Haussmann, paris 8e.
  - b) LONDON: by the Arab British Chamber of Commerce, 6 Belgrave Square, London SW1X 8PH.
  - c) BRUXELLES: by the Arab Belgium Luxembourg Chamber of Commerce, Rue Mignot, Delstanche 60, B-1060 Bruxelles.
  - d) BONN: by the Arabisch-Deutsche Vereinigung Chorfa Fur Handel Und Industrie Koiner Strsse 125/1, 5300 Bonn-Bad Godesberg. (Suppliers residing outside BONN may authenticate such documents by any German Chamber of Commerce).
  - e) ROME: by Camera Di Commercio Italo-Araba.
  - f) ATHENS: by Arab Hellenic Chamber of Commerce and Development.
  - g) DUBLIN: by Arab Irish Chamber of Commerce.
  - h) GENEVA: by Chamber Arabo-Suisse Du Commerce Et De l'Industrie
  - i) LISBON: by Camara De Comercio E Industria Arabe-Portuguesa.
- 4 - CERTIFICATES OF ORIGIN ISSUED BY AREAS OUTSIDE THE LOCATIONS INDICATED ABOVE, ARE ACCEPTABLE IF ENDORSED BY EITHER LOCAL CHAMBERS OF COMMERCE OR THE ARAB FOREIGN CHAMBER OF COMMERCE.
- 5 - CERTIFICATE OF ORIGIN OR ANY OTHER DOCUMENTS LEGALISED BY ANY OTHER ARAB-FOREIGN CHAMBER OF COMMERCE OTHER THAN THAT STATED ABOVE (LOCATIONWISE) ARE NOT ACCEPTABLE.
- 6 - Certificate of Origin regarding goods exported from SINGAPORE must be authenticated by: Singapore Trade Development Board, OR Singapore Manufacturers' Association, OR Singapore International Chamber of Commerce.
- 7 - Certificate of Origin regarding goods exported from MALAYSIA, must be authenticated by: Malaysian International Chamber of Commerce & Industry or Malay Chamber of Commerce & Industry of Malaysia or National Chamber of Commerce & Industry of Malaysia, OR Malaysian Association of Malay Exporters (MAME), OR Federation of Malaysian Manufacturers (FMM), OR United Chambers of Commerce of Sarawak, OR Sabah Bumiputra Chamber of Commerce.
- 8 - Certificate of Origin regarding goods exported from BRAZIL, must be authenticated by Brazilian Arab Chamber of Commerce and Kuwait Embassy or any Gulf Co-operation Council countries.

INSURANCE:

Insurance Policy or Certificate in assignable form and endorsed in blank, for at least 110% of CIF invoice value covering Air/Land Transit/Marine Risks - (Institute Cargo Clauses [A]), War risks and S.R.C.C. from Warehouse to Warehouse marked "Claim payable in Kuwait."

Sodium Cyclamates:

Documents must include a certificate in quadruplicate from the beneficiary certifying that the goods are free from any form of Sodium Cyclamates. (applicable only for foodstuff containing sweetening additives).

Packing List must show:

Description of goods, Item number as per Harmonic System, Number of pack, Kind of Package, Contents of Package, Gross weight and Net weight.

UNLESS OTHERWISE AUTHORISED DOCUMENTS OF THE FOLLOWING NATURE ARE NOT ACCEPTABLE:

- a) Invoices issued for amounts in excess of the amount permitted under the L/C.
- b) Transport documents indicating the consignor of the goods, a party other than the beneficiary of the L/C.
- c) Documents bearing a date of issue prior to that of the letter of Credit.
- d) Documents produced by reprographic or automated or computerised systems or as carbon copies. However, such documents, (if marked as originals are acceptable provided they bear original manuscript signatures and wherever applicable carry original (fresh) stamps/seals).
- e) Any alteration/correction on documents without authentication.
- f) House Air Waybill.
- g) Documents evidencing manufacturers/ processors name(s) or origin of the goods other than that mentioned in the Letter of Credit.

Negotiations must be endorsed herebelow:-

DATE	AMOUNT IN WORDS	BY WHOM NEGOTIATED